

To whom it may concern

Enq to : Simon Trueick  
Department : Community Services  
Our Ref :  
Your Ref :  
Direct Dial : 01202 495038

11<sup>th</sup> May 2010

Dear Sirs

**Re: Global MSC Security - reference**

I have been asked to provide a reference for Global MSC Security who I understand have tendered for work with you.

Global MSC were engaged by Christchurch Borough Council in December 2009 to undertake a comprehensive review of our CCTV system, and present detailed, costed options for upgrading the system, including possible expansion.

They have now submitted their final report, and we are simply awaiting the closing meeting to discuss the recommendations presented. The lead consultant on the project was Derek Maltby.

We have been extremely pleased by the work of Global MSC throughout the study, and with the final report. Restructuring within the Council some years ago has meant that the management team responsible for CCTV are not technical experts in the field, and we are therefore very reliant on securing robust external advice. Derek Maltby has fulfilled this brief well, and if anything has gone well beyond what was asked of him in terms of his willingness to unpick some of the issues we have with our existing system, as well as presenting clear options on how we might progress in the future.

Derek has also shown a willingness to go beyond his brief in engaging with our partners, and with industry professionals, so that our future plans can, if necessary, be dovetailed with those of other organisations, something which is increasingly vital in

**AB**

**Kelvin White**  
C.P.F.A.

Director of  
Resources

**Michael Turvey**  
B.A., M.B.A., D.M.S.,  
F.M.S., F.C.M.I.

Chief Executive  
and Town Clerk

**Nigel Davies**  
M.A., Dip.U.D., Dip.V.E.M.,  
Dip.Mgt., M.C.M.I., M.R.T.P.I.

Director of  
Community Services

local government.

I would have no hesitation in recommending Global MSC to you as a consultant for this type of work, and Derek in particular. Indeed, I hope to secure funding to retain Global MSC to advise us on future tender specifications for the re-equipping work we decide to undertake in the coming year.

I hope this reference will be helpful, please contact me if you require any further information.

Yours faithfully

Simon Trueick  
Community & Planning Policy Manager